



FIG. 20



TENA e-INDEX		
FILE	HELP	
TENA 21 30 CONTACT US		
INSTITUTION GROUP LOG OFF		
NEW SELECTIONS SUMMARY rpt DETAIL rpt INST rpt		
ITALY 78 DETAIL GROUP REPORT (01-07-2000)		
INCO PRODUCTS		
NO OF PCS COST		
PADS		
TENA SLIP 19		
TENA SLIP PLUS MEDIUM	247	68
TENA SLIP PLUS LARGE	123	40
TENA SLIP SUPER MEDIUM	124	38
TENA SLIP SUPER LARGE	307	112
TOTAL TENA SLIP	802	258
TENA COMFORT		
TENA COMFORT PLUS	758	111
TENA COMFORT EXTRA	203	40
TENA COMFORT SUPER	528	132
TENA COMFORT MAXI	36	11
TOTAL TENA COMFORT	1525	294
TENA LADY		
TENA COMFORT MINI	97	12
TOTAL TENA LADY	97	12
RECTANGULAR PADS		
MAXI PLUS PAD	45	5
TOTAL PADS	2423	563
21		
OTHER		
TENA BEDPROTECTION	263	28
VARIOUS	572	58
TOTAL OTHER	834	86
TOTAL INCO 649		
INCO RESIDENTS: 34 82 CURRENCY: GBP		
KEY FIGURES		
CHANGE RATE COST/RES./DAY		
PADS	3.0	.7
OTHER		.1
TOTAL INCO .8		

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FIG. 33